Unit 1



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### **Unit Overview**

In this unit, the students will learn the manners and background knowledge, words and expressions related to "communication"; learn how to start and manage conversations in different situations of "communication"; how to understand and identify detailed information about "communication" from the listening materials and how to write a "Letter of Request" in the correct form.



### **Key Points and Difficult Points**

#### **Key Points:**

- 1. Remember the words and expressions related to "communication";
- 2. Remember how to start and manage conversations related to "communication" in different situations;
- 3. Understand the conversations and passages related to "communication";
- 4. Understand the cross-cultural differences of communication between China and Western countries;
- 5. Remember words and expressions in Passage One;
- 6. Remember and apply the basic forms and sentence patterns of a "Letter of Request".

#### **Difficult Points:**

- Understand and identify detailed information in different situations related to "communication";
- 2. Apply the proper expressions and structure of English in a "Letter of Request".

#### Suggestions:

 For listening: The students should listen to the conversations and passages related to "communication" and try to understand and identify detailed information;

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- 2. For speaking: The students should simulate the situational conversations and talk about ways of communication in English;
- 3. For reading: The students should learn how to use their body language to help communicate and learn the new vocabularies by heart;
- Relibooks. 4. For writing: The students should try to write a "Letter of Request" in

### **Pre-class Tasks**

### Task 1: Vocabulary Link

Α.		ad the following sentences. Pay attention to the words in bold and then
	ma	atch them with the pictures below.
	1.	Tom is <b>talking on the phone</b> to his girlfriend, explaining why he is going to be late for the date
	2.	Jessie received a letter from her parents who live in London.
	3.	Aunt Sally enjoys talking with her neighbor face to face
	4.	Robert is sending a text message to his wife on lunch break
	5.	Kate has become acquainted with a new net friend through <b>online chatting</b> .
	6.	Sam is writing an e-mail to his client to make an appointment.
	7.	Mary is trying to communicate with David in sign language.
		$Q_1$
9	A	C C
×		
В.	Та	lk about your favorite means of communication.

### Task 2: Listening

<b>4</b> ⊕ Δ	a. Listen to Dialogue 1 and then answ	ver the following question.
	What is Mr. Brown calling for?  A. Making an appointment.	B. Canceling an appointment.
<b>4</b> 0 B	B. Listen to Dialogue 1 again and the	n complete the following sentences
1	. Why can't Mr. Turner answer the pho	ne?
	He is	right now.
2	. What's the number of Mr. Brown?	Ts.
<b>₫</b> ) c	Listen to Dialogue 2 and then answ	ver the following questions.
1	. Why does the man call the company?	
2	. When will the goods be delivered to th	ne man?

# Task 3: Useful Expressions

Collect the expressions used in the following four situations as many as possible.

Asking to Speak with Someone	Answering the Phone
- 1	
	<u> </u>
**	
<del></del>	
<b>-</b>	<u> </u>
<u> </u>	
<u> </u>	

Leaving a Message with Someone	Postponing a Call
<u> </u>	
<b>-</b>	
<u> </u>	
<u> </u>	- 73.
<u> </u>	
<u> </u>	

### Task 4: Speaking

Make up a dialogue with your partner in which you talk to your classmates, friends, art. none, ù teachers or relatives on the phone, using the useful expressions given in Task 3.



### **In-class & After-class Tasks**

### Part A: Listening and Speaking

### **Task 1: Situational Conversations**

Read aloud the following dialogues with your partner by putting in the missing sentences according to the Chinese version. Then listen to the dialogues and spot the differences between what you hear and what you fill.

A. Talking on the Phone
David is calling Berry, but she is busy, so he leaves a
message.
Jessie: Hello?
David: Hello! May I speak to Berry?
Jessie: I'm sorry.
( 这里没有那个人 ). I'm afraid you have the wrong number.
David: Is this 44465898?
Jessie: Yeah. But there's no Terry here.
(你确信是这个名字吗)?
David: I'd like to speak to Berry, B-e-r-r-y.
Jessie: Oh, sorry. I made a mistake. I thought you said Terry.
(请等一会儿). I will go get her I'm
sorry, but she's on another line now. Would you like to hold?
David: Well, I need to leave in a minute.
◆ (您能帮我留个口信吗)?
Jessie: Yes, certainly.
David: Thave news for her. Could you please ask her to call me back?
Jessie: Of course.
(请告诉我您的名字和电话号码好吗)?
David: This is David Smith and my telephone number is 44768768.
Jessie: OK! I'll give her the message. Anything else?
David: That's all. Thank you.
Jessie: You are welcome.

### B. Talking about Means of Communication

Tracy and Ethan are talking about different ways of communication.

Ethan:	Hi, Tracy. What are you doing?	
Tracy:	I'm writing a letter to my best friend.	
Ethan:	Writing a letter? Oh, it will take you a lot of time.	
	(你为什么不给她打电话呢)?	_\ )
	It's faster.	
Tracy:	I do call her. But sometimes I still prefer to write to her. I like	•
	the feeling of writing and	
	(写信比打电话更容	
	易表达自己).	
Ethan:	Then why don't you e-mail her? Isn't it much faster and	
	cheaper? And you don't need to go to the post office.	
Tracy:	Yeah, you are right. But she doesn't have a computer and it is	
	not convenient for her to get online.	
	(我只是	
	通过邮件给她发送照片及贺卡). By the way, how do you keep	
	in touch with your friends?	
Ethan:	Well, in most cases, I send them instant <sup>1</sup> messages through	1. 立即的
	WeChat or QQ. You know conversations online are as good as	
	conversations in person.	
Tracy:	Yeah, that's really a good way.	
Ethan:	And if I have something important, ( 我会打	
	电话或者是发短信 ).	
Tracy:	Nowadays, we have more ways to communicate with each	
	other faster and more conveniently.	
Ethan:	Yeah, it's really wonderful.	

### Task 2: Listening and Understanding

45									
<b>4</b> 9 /	۸.	Listen to the dialogue and then choose the answer to each question.  What is the probable relationship between the two speakers?							
	١.	·	·						
		A. Would-be cooperators.	B. Colleagues.						
		C. Old friends.	D. Net friends.						
2	2.	What kind of e-mail address can the							
		A. A work e-mail address.	•	e-mail address.					
		C. A temporary e-mail address.	D. A public e-m						
3	3.	Why will the man offer his personal e	-mail address to	00?					
		A. In order to back up some importan	t files.	0,					
		B. In case the woman loses his name	e card.						
		C. In order to communicate with the v	woman more co	nveniently.					
		D. In case the file is too large.							
4	١.	Why does the man think sending a co	ompressed file v	von't work well?					
		A. Because he doesn't have the soft	vare to unzip file	es.					
		B. Because he doesn't know how to	decompress a fi	le.					
		C. Because he thinks unzipping files	is not very relial	ole.					
		D. Because he doesn't want his syste	em to crash aga	in.					
<b>4</b> 0 E	3.	3. Listen to the passage and then choose the answer to each question.							
		In which of the following countries							
		meet?							
		A. In Arab countries.	B. In Russia.						
		C. In France.	D. In English-s	peaking countries.					
2	2.	In Britain, who usually shakes hand	ds when meetin	ig someone for the first					
5		time?							
×		A. Female.	B. Older peopl	e.					
/,		C. Male.	D. Young peop	le.					
3	3.	According to the research, how man							
		other within an hour?							
		A. 2. B. 10.	C. 0.	D. 180.					
_	1	What can we learn from the passage							
	••	A. In Arab countries, people don't use		they are eating					
		7 do dodinios, poopio don t do	J.Sichana Wilor	i may are caming.					

- B. In China, men kiss each other when they meet.
- C. British people kiss each other hello and goodbye more often than French people.
- D. People from English-speaking countries often touch each other.

٩	9)	C.	Listen	to the	passage	and	fill in	the	blanks	with	the	missing	words
					1								

People can communicate not only with words, but also, without them. A smile on
your face shows you are happy or $1$ When you raise your hand in class,
the teacher knows you want to say something or ask ② You shake or nod
your head and people know you are ③ "no" or "yes".
All of these things are examples of non-verbal language. It's so 4 that
the messages sent can sometimes outweigh verbal language, similar to the Chinese
saying "silence is louder than words". On one hand, non-verbal language can
help smooth out and ⑤ the communication; on the other hand, it can be
more of a hindrance than a help, due to different cultures' details in intercultural
communication. Therefore, it's important to be aware of these details and cultural
⑥ of non-verbal language to help our interpretation of a message, and
also to modify our ⑦ to fit the cultural situation we're in.

		Vocabulary B	ank	
1.	outweigh	[aut'wei]	V.	在重量(或价值等) 上超过
2.	verbal	[ˈvəːbəl]	adj.	口头的;用言辞的
3.	hindrance	[ˈhindrəns]	n.	妨碍,障碍
4.	intercultural	[ˌintə(ː)ˈkʌltʃərəl]	adj.	不同文化间的
5.	aware	[e³wɛə]	adj.	知道的,意识到的
6.	interpretation	[in₁təːpriˈtei∫ən]	n.	解释, 阐明
7.	modify	[ˈmɔdifai]	V.	更改,修改

### **Part B: Reading**

### Passage One

### A. Thinking and Speaking

Four students should work as a group, making a conversation on Body Language 15°C and Gestures. The following are for your reference.

- 1. The importance of body language
- 2. Some examples of the body language
- 3. Some gestures and their meanings
- 4. Same gesture but different meanings in different cultures

### B. Understanding the Text

1. Read the passage and complete the outline below.

Body Talk						
I.	have meanings which words do not					
	carry.					
II.	As the most powerful way of communication, eye contact has					
	in meaning.					
III.	A smile conveys more meanings than just					
IV.	Body language is than the actual					
	conversation going on around you.					
•						
alk ah	yout various meanings that an eve contact or a smile may convey					

alk about various meanings that an eye contact or a smile may convey.	
	_
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### **Body Talk**

1 Have you ever wondered why you sometimes take an almost immediate liking to a person you have just met? Or worried about why someone you were talking to suddenly became cool and **distant**? The chances are that it wasn't anything that was said but something that happened: a gesture, a



movement, or a smile. Social scientists think that gestures and movements have meanings which words do not carry.

2 For example, if a public speaker is all the time playing with a pencil or with his glasses during his speech, it's quite clear that he is nervous. A person who holds a hand over his mouth when he is talking is signaling that he is **lacking** confidence. And if you start **wriggling** in your chair, looking secretly at your watch or **yawning** behind your hand, it shows you are bored with what you are listening to.



3 Of all the ways we communicate with people, eye contact is the most powerful, although there are cultural **variations** in the meaning of eye contact. In some cultures, for example, looking people in the eye is assumed to **indicate** honesty, but in the Middle East, it is considered extremely **provocative** for a woman

to let a man catch her eye, let alone to return his **gaze**. Research has shown women **tend** to **engage** in more eye contact than men, especially when talking to other women.

4 But eye contact for a **prolonged** period of time can make one feel uneasy at times. Most people become uncomfortable under the **intense** gaze of a stare. According to a study, humans become **tense** under the gaze of a stare, which is from their **ancestors**: in **apes**, a stare means **aggressiveness** and **hostility**. The person who fixes his eyes on our face for a long period of time is often more successful in **arousing** our dislike than **impressing** us with his directness and **sincerity**. But things are different when it comes to staring at the opposite sex. If a man stares at a woman for more than 10 seconds and refuses to move his gaze, his **intentions** are obvious, that is, he wishes to attract her attention, to make her understand that

he is **admiring** her. So unless you are **confessing** intense love, you rarely look into someone else's eyes for very long. If you try it, you'll find they will soon look away, probably in embarrassment.

5 Similarly, a smile cannot always be regarded as a sign of friendliness. The person who smiles almost all the time and with little **apparent** reason makes us uneasy. Even though he may believe that he is expressing friendliness, he may really seem nervous and tense. And if a Chinese

person is smiling at you, it may indicate that he is embarrassed.



So the next time you are at a party, take note of some of the silent messages around you. Notice those who seem to draw naturally together to speak, and others who try to stay further apart or even avoid meeting each other's eyes. You may find that this silent language is much more **fascinating** than the actual conversation going on around you.

### Vocabulary

1.	distant	['distant]	adj.	疏远的,冷漠的,远的
2.	lack	[læk]	V.	缺乏,没有
		111	n.	缺乏,短缺的东西
3.	wriggle	[ˈrigl]	V.	扭动,摆动
4.	yawn	[joːn]	V.	打呵欠,张开,裂开
	. 13		n.	呵欠
5.	variation	[ˌvɛəri'eiʃən]	n.	变更,变化,变异
6.	indicate	['indikeit]	V.	指示,指出,标示
7.	provocative	[prəˈvɔkətiv]	adj.	煽动性的;刺激性的
8.	gaze	[geiz]	n.	凝视
	•		V.	凝视, 注视
9.	tend	[tend]	V.	倾向, 趋于
10.	engage	[in'geidʒ]	V.	使忙碌,从事;预订
11.	prolonged	[prəˈlɔŋd]	adj.	持续很久的,长期的
12.	intense	[in'tens]	adj.	强烈的, 剧烈的, 激烈的
13.	tense	[tens]	adj.	神经紧张的, 肌肉绷紧的

14.	ancestor	[ˈænsestə]	n.	祖先,祖宗
15.	ape	[eip]	n.	猿
16.	aggressive	[əˈgresiv]	adj.	好斗的,敢作敢为的
17.	hostility	[hɔsˈtiliti]	n.	敌意,恶意,不友善
18.	arouse	[əˈrauz]	V.	唤醒,唤起,引起;鼓励
19.	impress	[im'pres]	V.	留下印象,印入脑海,盖印
20.	sincerity	[sin'seriti]	n.	诚挚, 真挚
21.	intention	[inˈten∫ən]	n.	意图,目的
22.	admire	[ədˈmaiə]	V.	钦佩;羡慕;赞赏◆
23.	confess	[kənˈfes]	V.	承认, 坦白, 忏悔
24.	apparent	[əˈpærənt]	adj.	显然的, 外观上的
25.	fascinating	[ˈfæsineitiŋ]	adj.	迷人的,醉人的

### **Phrases and Expressions**

let alone	更不用提; 更别说
fix one's eyes on	盯着
stare at	凝视, 注视
regard as	把······看作
take note of	注意到

C	Fill in the	hlanke	with the	bracketed	words in	thoir a	correct :	forme
<b>U</b> .		Dianks	will life	DIACKELEU	WUIUSIII	uien (	COLLECT	1011113.

1.	Not Anne's parents, but Anne I	nerseit (stay) at nome every
	Sunday.	
2.	He expressed his	(admire) for the original design of the
	building.	
<b>3</b> .	People tend	(need) less sleep as they get older.
4.	I would like to say a	(sincerity) thank-you to everyone who
	has helped and supported me.	
5.	She stood by the window,	(watch) people passing by.
6.	In some parts of London,	(miss) a bus means waiting for
	another hour.	

1.	我没时间参加讨论。 (engage in)
2.	每天早晨我们都会被外面的噪声吵醒。 (arouse from)
3.	我还没有决定要去哪里,更不用说什么时候离开了。 (let alone)
4.	她给他母亲留下了很好的印象。 (make a/an impression on/upon)
5.	他的失败不是因为他不聪明而是因为他没努力。 (not but)
6.	A person lacking politeness will not gain the others' respect. In social society people like to leave a good impression on the others, so they tend to agree with what the others say during the talking. In most cases, people don't parattention to your words but your attitude.
•	O'.

### **Passage Two**

### **How Instant Messaging Works**

- 1 The Internet has **revolutionized**<sup>1</sup> the way we communicate. E-mail has been the most rapidly **adopted**<sup>2</sup> form of communication ever known. But sometimes even e-mail isn't fast enough. You might not know if a person you want to e-mail is online at that moment. Also, if you're e-mailing back and forth with someone, you usually have to click through a few steps. This is why instant messaging (IM) has become so popular.
- Instant messaging is a type of communication service. With it, you can keep a list of people you communicate with. You can create a kind of private chat room with anyone on your buddy list or contact list and have a **text-based**<sup>3</sup>, not voice-based communication with them. Typically, the instant messaging system **alerts**<sup>4</sup> you whenever somebody on your private list is online. You can then start a chat with that particular individual in a small window that shows up on both of your screens.
- B Most IM programs provide these **features**<sup>5</sup>:
  - Instant messages: Send notes back and forth with a friend who is online.
  - ♦ Chat. Create a chat room with friends or co-workers.
  - Web links: Share links to your favorite Web sites.
  - ♦ Videos: Send and view videos, and chat face to face with friends.
  - Images: Look at images stored on your friend's computer.
  - Sounds: Play sounds for your friends.
  - ♦ Files: Share files by sending them directly to your friends.
  - → Talk: Use the Internet instead of a phone to actually talk with friends.
  - Mobile capabilities<sup>6</sup>: Send instant messages from your cell phone.

- 1. 使彻底变革
- 2. 被采用的



- 3. 文本的
- 4. 使意识到

5. 特征,特色

6. 能力,素质

- 4 Before the Internet became popular, the major online services, such as America Online (AOL), Prodigy and CompuServe, were the main way that ordinary people could connect and communicate with each other online. Instant messaging really **exploded**<sup>7</sup> on the Internet scene in Nov. 1996 when Mirabilis introduced ICQ, a free instant-messaging **utility**<sup>8</sup> that anyone could use.
- 5 In 1997, AOL, considered the pioneer of the online community, gave its users the ability to talk in real time with each other through chat rooms and instant messages. In June 1998, AOL acquired Mirabilis and ICQ. Not long after that, AOL Instant Messenger (AIM) became the IM leader. But in the past few years, a number of services have cut into AIM's **audience**<sup>9</sup>. Windows Live Messenger (formerly MSN Messenger) and Yahoo! Messenger, in particular, have become widely used around the globe. Google recently introduced its IM system, Google Talk.
- Because of its unique setup, instant messaging allows users to control how and when they communicate with the others. The technology gives people the ability to flag their **availability**<sup>10</sup> or **postpone**<sup>11</sup> **responses**<sup>12</sup> to a more convenient time, and because it is socially acceptable to **ignore**<sup>13</sup> or **dismiss**<sup>14</sup> a message, many use the technology to put off more **disruptive**<sup>15</sup> conversations.
- 7 The future of instant messaging is very bright. All of the utilities continue to be updated by their owners, and IM providers continue to **collaborate**<sup>16</sup> on allowing more **interface**<sup>17</sup> between users of their services. Business users can now have **virtual**<sup>18</sup> conferences and collaborate on projects very easily. If you have not tried IM, you're missing out on a whole new world of communication.

7. 激增, 迅速 扩大

8. 功用,效用

9. 观众

10. 可用性,

有效性

11. 延期,推迟

12. 回答,答复

13. 不顾,忽视

14. 拒绝考虑

15. 破坏性的

16. 合作

**17**. 界面, 分界面

18. 虚拟的

### **Exercises**

A.	Rea	ad the passage and the	en try to find whe	ther the follow	wing sentences are True
	or	False.			
	1.	E-mail has been the mo	st rapidly adopted	form of comm	unication ever known.
					( )
	2.	You can look at an imag	je stored on your fi	riend's comput	er by instant messaging.
	3.	America Online (AOL)	used to be one	of the main w	ays that ordinary people
		could connect and con	nmunicate with ea	ach other onlir	ne. ( )
	4.	Instant messaging rea	lly exploded on th	e Internet sce	ne in 1997. ( )
	5.	After AOL got Mirabilis	s and ICQ, AOL	Instant Messe	enger (AIM) became the
		IM leader. ( )			
	6.	Google Talk is an insta	nt messaging sys	stem introduce	ed by Google. ( )
	7.	7. Many people use the technology to put off more disruptive conversations			
		because they are too b	ousy to discuss th	em with each	other. ( )
	8.	IM providers cannot pro	vide more interfac	e between use	rs of their services. ( )
B.	Ma	tch the following Engli	sh terms in Colu	mn A with the	ir Chinese equivalents
	in (	Column B.			
	Col	lumn A		Colu	ımn B
	1.	speaker phone		A.	区号
	2.	automatic redial		B.	长途电话
	3.	hang up		C.	电话亭
	4.	land line		D.	座机电话
×	5.	extension		E.	免提电话
	6.	long distance call		F.	自动重拨
	7.	phone booth		G.	留言
	8.	area code		H.	公用电话
	9.	public phone		I.	分机
	10.	take a message		J.	挂断

### **Part C: Applied Writing**

请求信(Letter of Request)是对收信人提出请求,并希望对方满足该要求。写请求信的重点是要写清楚为什么要请求他人做某事,请求他人做某事的原因。

请求信注意事项:

在许多情况下,请求信是写给不认识的人或者机构,所以在信的开头可以做一下简单的自我介绍。同时,由于提出的请求往往都是需要麻烦别人的事情,所以要注意语气的礼貌程度,不要吝啬你的感谢。

#### Sample

September 10, 2019

Dear Sir or Madam,

I am writing to formally request to withdraw from two courses: introduction to Elementary Education (EDU 601) and Teaching Methods (EDU 609).

The main reason for reducing my course load is that I am finding it extremely difficult to manage six courses. Because I also have to work part time, I have no other choice but to decrease my course load.

I would also like to request a tuition refund. I am sorry for any inconvenience I have caused by this change in plans. This decision was not taken lightly, and I do appreciate the kind consideration you have shown to me. Thank you for your attention to these requests. If you have any questions, please feel free to contact me at 82036600. I look forward to hearing from you soon.

Yours, Karen Wang

$\mathcal{M}$	U	上样例中.	我们可以看出请求信正文包括以下基本内容	
1/1	$\sim$	ユーイエレリー・	我们可必有田内尔伯亚人已加公   坐午门行	٠

1			
1.			

2			

3.

#### A. Basic Patterns

#### 开头语

- 1) I am writing to formally request to...
- 2) Would you be kind enough to...
- 3) I am writing to seek for your assistance in...
- 4) I would very much like to ask for your permission with this letter so as to allow me...

#### 结束语

- 1) I look forward to hearing from you soon.
- 2) I shall remain grateful to you for the great help.
- 3) I do appreciate the favorable consideration you have shown to me.
- 4) I would like to thank you for your generous help in this matter.

### B. Practice: Complete the following letter based on the Chinese given below.

Dear Sir,		-0		
		$\overline{C}$	(我写信的目的	是确
认我丢失的一	张信用卡 ). I called y	our office earlie	er today.	
The deta	ils of my card are a	as follows. It is	a Master-card in the nam	ie of
Kenny Gao.	The credit card nur	mber is 3241 3	3578 6688. I have had it s	ince
2016	111	(卡的有	效期是 2016 - 2026).	
I lost the	card yesterday (Sep	tember 8, 2019	) at about 10:30 in the mor	ning.
The only time	e I used the card the	nat day was to	buy a pair of sports shoe	s at
Carrifour on J	inqiao Road. By acc	ident,		
(我将卡落在作	寸款台上了 ), but the	shop assistants	s there could not find the ca	ard.
$\times V$		(	[您能否马上将该卡取消掉]	and
make the nec	essary arrangemen	ts to issue me	with a replacement card? I	can
be contacted	at the following add	dress: Room 20	01, No. 32, 555 Lane, Huas	shan
Road. Should	you ever wish to ca	II me, here is m	ny number: 15274517896.	
Thank yo	u for your assistanc	e	( 盼回复 ).	
			Yours faithfu	lly,
			Kenny C	₃ao

### **Part D: Culture Tips**

### **Differences in Hand Gestures throughout the World**

Hand gestures mean different things to different people. Unawareness of the difference may cause the innocent abroad to make cross-cultural gaffes.

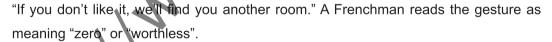
### The Thumbs-up Sign

In the United States and most of Europe, the gesture means that something is good, or that you approve. But in Bangladesh it's a taunt, and in some Asian and Islamic countries, it is considered rude and is the equivalent of an upraised middle finger.

#### The A-Okay Sign

Joining the thumb and index finger in a circle is a popular way of saying Okay, but it is an insult in many Latin-American countries. When Richard Nixon was U. S. Vice President, he was reported to have greeted a crowd south of the border with a double "A-Okay". Imagine the reaction.

Once the concierge in a French hotel asked me, "Is your room satisfactory?" I gave the okay sign. With an irritated shrug he said,



### "V" for Victory

In the United States it means "victory" or "peace". But in England if the palm faces inward, it's a taunt, especially if executed with an up-ward jerk of the fingers.

As the story goes, many years ago, the French disabled the English archers they captured in battle by cutting off their middle and forefingers. After the battles of Agincourt and Crecy, where the French were heavily defeated, the triumphant English gloated over their prisoners by holding up their hands, first two fingers upright, palm inward, to show both fingers fully intact.

#### Finger Beckoning

Americans sometimes hail a waiter with index finger slightly raised and thumb

loosely extended. In Japan it's rude to beckon a waiter if you motion with the index finger. In Germany the waiter might well respond by bringing you two more drinks.

#### **Tapping Forehead with Forefinger**

It means "smart" in the United States. While in Holland, tapping the center of the forehead means "he's crazy." But in Argentina, the American sign for "he's crazy" (circling a fore-finger next to the ear) could be confused with their signal for "you have a telephone call."

#### Stop Sign

Extending one hand, palm forward, means "stop" in the United States, while in Greece, it's a common sign of confrontation. And in West Africa, the gesture is even more insulting than the upraised middle finger.

### **Hands on Hips**

Putting your hands on your hips conveys an open and confident posture in America and England.

In some eastern Asian countries this is considered as a sign of arrogance.

If the same gesture is done with your hands in your pockets, it is considered to be extremely rude in Indonesia, France and Japan.

## Appendix

Reading		Vocabulary Study			
	a lack of	缺乏或没有			
lack	for lack of	因缺乏			
1.001	He dare not speak in public <b>for lack of</b> confid We must note that we still <b>lack</b> some experts				
	tend to	倾向,趋于			
tend	We <b>tend to</b> wake up early in the morning.  Men <b>tend to</b> be romantic, often falling in love	more quickly than women.			
	engaged	adj. 忙碌的,已订婚的			
	engagement	<b>n</b> . 订婚,约会			
engage	engage in	(使) 从事于,参加			
	Only 10% of American adults <b>engage in</b> regulation John and Jill are <b>engaged</b> .	ılar exercise.			
	arouse sb. from	将某人从唤醒			
arouse	The odd sight <b>aroused</b> our curiosity.  Anne had to be <b>aroused from</b> a deep sleep.				
	impression	n. 印象,盖印,压痕			
iman maaa	impressive	<i>adj.</i> 给人深刻印象的,感 人的			
impress	leave an impression on/upon sb.	给某人留下印象			
~·C	I was much <b>impressed</b> by what he said.  I have the <b>impression</b> that we have met once before.				
X.P.	admiring	adj. 赞赏的,钦佩的			
	admiration	n. 钦佩,赞美,羡慕			
admire	admire sb. for sth.	因某事而称赞某人			
	We admire his working so hard. They all admired him for his communication skills.				

### Reading

#### **Sentence Structure**

1. The chances are that it **wasn't** anything that was said **but** something that happened: a gesture, a movement, or a smile. (Para. 1)

这很可能并不是因为你说错了什么话,而是因为你做的事——你的一个手势、 一个动作或者是一个微笑——所引起的。

文中"not...but..."意为"不是……而是……",连接两个并列成分,后面可跟名词、形容词、副词、短语、从句等。"not...but..."引导并列的主语时,谓语动词在"人称、数"上采取就近原则。

文中"it wasn't anything that was said but something that happened"是"that" 引导的定语从句。在定语从句中,如果先行词是不定代词或者先行词被不定代词所修饰时,关系代词通常只用"that"。

2. But in the Middle East, it is considered extremely provocative for a woman to let a man catch her eye, **let alone** to return his gaze. (Para. 3)

但是在中东,一位女子如果与一位男子有眼神的接触,就会被认为是非常有挑逗性的,更不用说对他的眼神有质问应了。

"let alone"是固定词组,意为"更不用提,更别说",表示一种递进关系。 后面如果接动词时,其后的动词形式与前面的保持一致。

3. According to a study, that humans become tense under the force of a stare is in their ancestors... (Para. 4)

有研究表明: 人类受到盯视时会感到紧张,其根源在于人类的始祖身上······ "that humans become tense under the force of a stare" 是"that"引导的 主语从句,"that"只起连接的作用,不充当从句的任何成分,但不能够省略。

4. His intentions are obvious, **that is**, he wishes to attract her attention, to make her understand that he is admiring her. (Para. 4)

他的用意很明显:那就是他希望吸引她的注意力,让她明白自己爱慕她。 "that is"意为"即,也就是",是插入语,对前一句话进行解释、说明。

### Word Building

,	/	L,	4. 岩	미 타다크		十夕 按二	F形容词之	二
	<b>&gt;</b> -	-IV	カ 出	死 鱼厂团	四月,	人 わ 165-	上形谷田乙	/11 0

例如: kindly, luckily, happily, usually, actually, generally, completely, extremely

而 -ly 接于某些名词后,可以使其变成形容词。 例如: friendly, bodily, monthly ( <i>adj./adv.</i> )								
练习:写出下列	单词的词	性及汉语意思。		V	3.			
definitely			costly	0				
annually			steadily					
fortunately			mentally					
weekly		·	increasingly					
naturally			timely					
immediately			efficiently					
worldly		10	directly					
前缀 un- 意为 "r 例如:unable、i			司、副词前表 <b>"</b> ? fair,unimportar					
练习,根据所给词性及汉语意思写出英文单词。								
不舒服的	adj.		令人难忘的	adj.				
不可避免的	adj.		_出人意料的	adj.				
不幸地	adv.		不健康的	adj.				
未婚的	adj.		_不必要的	adj.				
不合理的	adj.		不相关的	adj.				
不确定	n.		_毫无疑问地	adv.				

### **Self-assessment**

1. Fill in the following blanks with the words you've learnt in this unit.

Chinese	English	English	Chinese
疏远的,冷漠的	adj	verbal	
更改,修改	V	intercultural	
立即的	adj.	intense	
缺乏,缺少	V	_ tense	
变化,变异	n	ancestor	Co.
指出,指示	V	aggressivenes	S
凝视	V	_ hostility	
倾向, 倾向于	V	sincerity	
从事, 使忙碌	V	apparent	
唤醒, 唤起	V	fascinating	
留下印象	V	adopt	
意图,目的	n	alert	
钦佩, 赞赏	V	feature	
意识到的, 明白的	adj.	modify	
观众	n.	capability	
回答,答复	n.	virtual	
		interface	
		postpone	
	7		
7.7.5			
•			

### 2. Tick the scores of the following items according to your own learning results. The full scores are 5.

INO.	Items	Scores					
No.	items		2	3	4	5	
1	I can remember and apply the expressions related to "Communication" in conversations;						
2	I have understood and can identify the detailed information in different situations related to "Communication";						
3	I can understand the conversations and passages related to "Communication";		10	0	+		
4	I can understand the cross-cultural differences of "Communication" between China and Western countries;		-				
5	I have remembered and can apply the basic form and sentence patterns of a "Letter of Request".	J					